

# Bank Funding Survey

Q2 2025

Based on the Q1 2025 survey, the banks expect an increase in the volume of their loan portfolios for both corporations and households in the next 12 months. At the same time, financial institutions anticipate a deterioration in the quality of loans to households, and no change in the quality of corporate loans. Demand for loans to businesses and households continued to grow. Demand for mortgages was the highest since the start of the full-scale invasion, the respondents said. Demand is seen to continue to rise. In Q1, the banks relaxed their household lending standards and left corporate lending standards unchanged. The rate of loan application approvals rose for individuals, but remained largely unchanged for legal persons: the increase in the cost of borrowing had a moderate adverse impact on that indicator. In Q2, financial institutions expect an easing of lending standards for corporations and households. FX and credit risks increased in January–March. All risks, except operational ones, are seen to increase in Q2.

### Outlook for the next 12 months

The survey showed that the banks maintain optimistic estimates regarding the growth in businesses' and households' loan portfolios. The quality of corporate loans will not change, while that of loans to households will deteriorate somewhat, the respondents said.

In the next 12 months, the banks predicted an increase in clients' deposits. A slightly larger share of respondents, including some of the big financial institutions, anticipate an inflow of deposits from households.

#### **Demand**

In Q1, demand for corporate loans edged higher. Clients were mostly attracted by hryvnia loans. The banks attributed the uptick in demand to the need for capital investments and working capital. Access to loans from other banks and the growth in domestic financing restrained the demand for loans to large businesses. For the first time since mid-2023, the banks named interest rates as an additional factor restraining demand.

The respondents project a rise in demand for all types of business loans in Q2.

The survey detected an increase in households' demand for loans in Q1. Some of the large financial institutions reported stronger demand for mortgages, taking the balance of responses to its highest level since the outset of the full-scale war. The respondents primarily cited better consumer sentiment and higher spending on durable goods as factors driving demand growth. Some banks estimate that upbeat prospects for the real estate market and lower interest rates fueled demand for mortgages. However, some of the financial institutions noted that competition from other banks was holding back consumer demand for mortgages.

In April–June, a significant share of the respondents predict higher demand from households for both mortgages and consumer loans.

The banks said that the debt burden of businesses remained moderate in Q1. At the same time, financial institutions, including a number of large ones, believe that households' debt burden is low.

#### **Lending conditions**

Overall, there was no change in lending standards for businesses in Q1. The banks relaxed their lending standards moderately for short-term and hryvnia loans. Increased competition from other banks encouraged financial institutions to loosen corporate lending standards. However, weaker expectations for overall economic activity and higher risks to collateral held such an easing back.

In Q2, the respondents plan to slightly ease their lending standards for corporations. They expected standards for short-term and hryvnia loans to be relaxed to a greater extent.

The rate of application approvals for corporate loans remained largely unchanged. By the banks' estimates, this indicator was adversely affected by the growth in the cost of borrowing.

In January–March, the banks eased their lending standards for both mortgages and consumer loans. This trend has been ongoing for four straight quarters. To a greater extent, the easing of lending standards has been driven by active competition between the banks and NBFIs. Rising borrower solvency has been an additional driver of the easing of consumer lending standards. For that of mortgage standards, such a driver has been an improved outlook for the real estate market. At the same time, some of the big banks pointed out that weaker expectations for overall economic activity were weighing down the general easing of credit standards.

In Q2, the respondents expect to relax their lending standards for consumer loans and mortgages.

In January-March, the approval rate for all types of household loans increased. The banks reduced the cost of

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mortgages somewhat, while raising the size of consumer loans and increasing the loan-to-value ratio.

Risks

The banks reported a noticeable increase in FX and credit risks. Interest-rate and operational risks also went slightly up.

In Q2, the respondents project growth in all types of risks, except operational ones.

## About the Survey

The NBU highly appreciates the banks' participation in the survey while under martial law.

The Bank Lending Survey is an analytical report based on the results of a quarterly survey of banks conducted by the NBU. The purpose of the survey is to deepen the understanding, by the NBU and banking sector participants, of lending market conditions and development trends. The report covers generalized estimates and forecasts of changes in the standards and conditions of lending to the corporate sector and households, changes in loan demand, and more.

This report contains an assessment of the state of the bank credit market in Q1 2025 and expectations for Q2 2025. This survey was conducted from 18 March through 7 April 2025 among bank liability managers. The answers were provided by 26 financial institutions, which together held 96% of the banking system's total assets. The survey's results reflect the views of the respondents and are not assessments or forecasts by the NBU.

The next Bank Lending Survey, featuring expectations for Q3, will be published in July 2025.

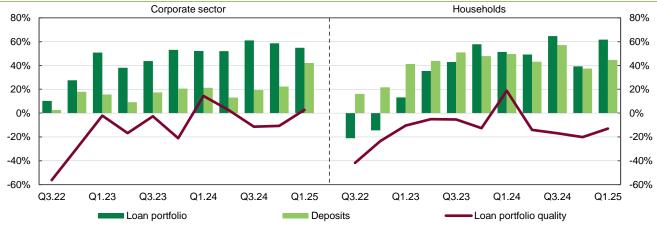


Figure 1. Expected changes in key bank indicators over the next 12 months (balance of responses\*)

<sup>\*</sup> A positive balance of responses indicates expectations of growth for the respective indicator.

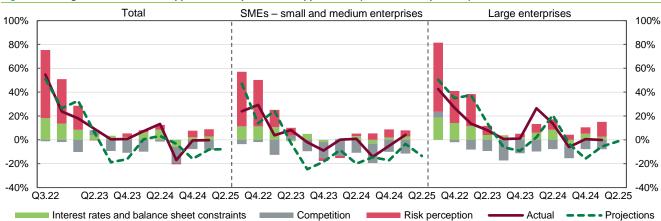


Figure 2. Changes in standards for approval of corporate loan applications (balance of responses\*)

Note. The lines represent actual values and projections, with the factors that prompted the change in the indicator shown in the columns (overall reading of the indicator may differ from the total of individual factors).

Interest rates and balance sheet constraints are the mean of the bank's capitalization and the bank's liquidity position; Competition is the mean of competition with other banks and competition with non-banks; Risk perception is the mean of such factors, as expectations of overall economic activity, expectations of the development of industry or an enterprise, inflation expectations, exchange rate expectations, and collateral risk.

\* A positive balance indicates a tightening of standards for approval of loan applications.

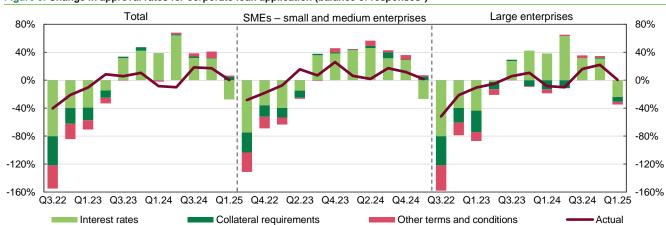


Figure 3. Change in approval rates for corporate loan application (balance of responses\*)

Note. The line represents actual values and projections, with the factors that prompted the change in the indicator shown in the columns (overall reading of the indicator may differ from the total of individual factors).

Interest rates mean the interest rates; Collateral requirements mean the collateral requirements; Other terms and conditions are mean of the following factors: change in non-interest payments, volume of a loan or a line of credit, loan-agreement-related restrictions for borrowers, and loan term.

<sup>\*</sup> A positive balance of responses indicates an increase in the approval rate for loan applications.

Total SMEs - small and medium enterprises Large enterprises 120% 120% 80% 80% 40% 40% 0% 0% -40% 40% -80% -80% -120% -120% Q2.23 Q4.23 Q2.24 Q4.24 Q2.25 Q4.22 Q2.23 Q4.23 Q2.24 Q4.24 Q2.25 Q4.22 Q2.23 Q4.23 Q2.24 Q4.24 Q2.25 Q3.22 Capital investment Working capital Debt restructuring - - - Projections

Figure 4. Change in corporate demand for loans (balance of responses\*)

Note. The lines represent actual values and projections, with the factors that prompted the change in the indicator shown in the columns (overall reading of the indicator may differ from the total of individual factors).

Interest rates mean the change in interest rates; Capital investment means the need for capital investment; Working capital means the need for working capital; Debt restructuring means the debt restructuring; Alternative financing is the mean of the following factors: internal financing, loans from other banks, and asset sales.

\* A positive balance of responses indicates an increase in demand.

Alternative financing

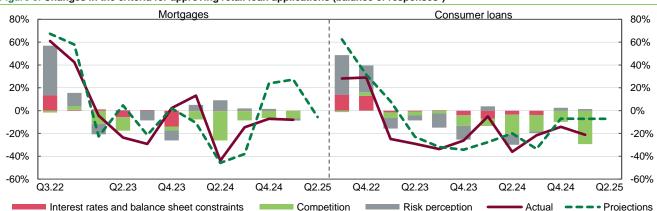


Figure 5. Changes in the criteria for approving retail loan applications (balance of responses\*)

Actual

Note. The lines represent actual values and projections, with the factors that prompted the change in the indicator shown in the columns (overall reading of the indicator may differ from the total of individual factors).

Interest rates and balance sheet constraints mean the interest rates and balance sheet constraints factor; Competition is the mean of the competition with other banks and competition with non-banks; Risk perception is the mean of the following factors: expectations of overall economic activity, inflation expectations, exchange rate expectations, and expectations on the real estate market (for mortgages) or expectations of borrower solvency and collateral risk (for consumer loans).

\* A positive balance indicates a tightening of standards for approval of loan applications.



Figure 6. Change in the number of approved household loan applications (balance of responses\*)

Note. The line represents actual values and projections, with the factors that prompted the change in the indicator shown in the columns (overall reading of the indicator may differ from the total of individual factors).

Interest rates mean the loan rates factor; Collateral requirements mean the collateral requirements factor; Other terms and conditions are defined as the mean of the following factors: loan term, change in non-interest payments, and the loan-to-value ratio (LTV) (for mortgages) and loan size (for

\* A positive balance of responses indicates an increase in the number of approved loan applications.

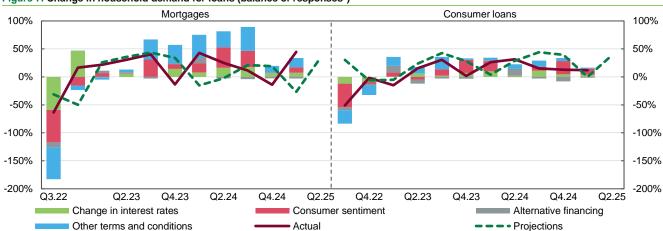
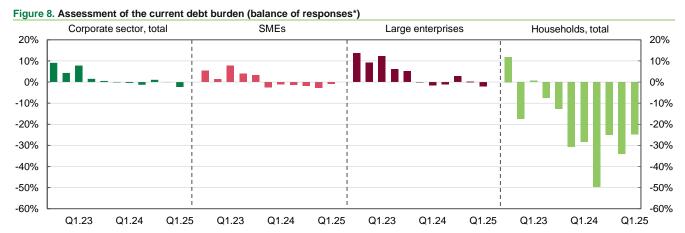


Figure 7. Change in household demand for loans (balance of responses\*)

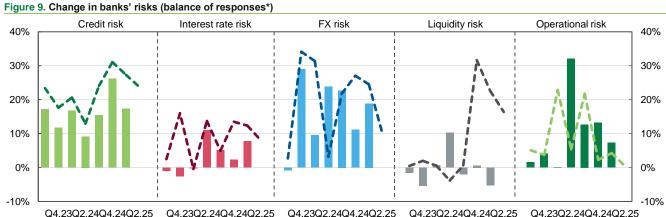
Note. The lines represent actual values and projections, with the factors that prompted the change in the indicator shown in the columns (overall reading of the indicator may differ from the total of individual factors).

Change in interest rates means the change in the interest rates factor; Consumer sentiment means the consumer sentiment factor; Alternative financing is the non-weighted mean of households' savings and loans from other banks; Other terms and conditions (for mortgage loans) mean the development prospects of the real estate market factor; other terms and conditions (for consumer loans) are defined as the non-weighted mean of the following factors: spending on durable goods and purchase of foreign currency.

<sup>\*</sup> A positive balance of responses indicates an increase in demand.



<sup>\*</sup> Higher values for the balance of responses correlate with higher debt loads. A positive value indicates a high debt load, while a negative value indicates a lower debt load.



The columns represent quarterly data, with the lines showing expectations for the next quarter.

<sup>\*</sup> A positive balance of responses indicates an increase in risks.

## Annex: Survey Findings

Each respondent bank was represented by a credit manager who filled out an electronic questionnaire. The questionnaire included three types of questions:

- questions with open responses (response options are not limited)
- multiple choice questions
- multiple choice questions where responses are presented on an ordinal scale.

For questions where responses were on an ordinal scale (e.g., from "significantly increased" to "significantly decreased"), the indicator "balance of responses" was calculated (BR). For the purposes of the survey, the terms used shall mean:

- lending standards are the internal regulations and criteria governing the lending policies of a bank
- lending conditions are the lending terms and conditions agreed on between a bank and a borrower.

The questionnaire covers changes in the past three months and expected changes over the next three months (i.e. for the quarter following the reporting quarter).

To calculate aggregated results for all respondents, each response is assigned a score based on a bank's answers and

its weight in the total sample. The scores are presented on a range from -1 to 1 depending on the direction of indicator change. Responses indicating a significant change of the indicator are assigned a higher score than responses reflecting an insignificant change. The response "grew considerably" will have a score of 1, and the response "grew slightly" – a score of 0.5. Each score is weighted on the share of the respective respondent in the total sample depending on its share in assets or the portfolio of corporate/retail loans of this sample.

The aggregate score for all banks is the BR that can also be interpreted as the difference between the weighted share of respondents reporting an "increase" in a certain index and the weighted share of respondents reporting a "decrease" in the index. The BR can vary within the range of ± 100%. A positive balance indicates that respondents generally assess/expect a change in the index (of the standards of loan applications approval/loan applications approval rate/demand for loans/risks, etc.) toward an increase/strengthening compared with the previous quarter/next quarter. Detailed information about how to interpret the balance of responses to each question is provided in the notes to the relevant Figures.

Table. Survey Findings, %

Palance of reconnece		2022			20	23		2024				2025
Balance of responses	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
1	2	3	4	5	6	7	8	9	10	11	12	13
		I. Expec	tations f	or the n	ext 12 m	onths						
How, in your opinion, will the following co	porate r	eadings	change	at your	bank ov	er the n	ext 12 m	onths?				
Loan portfolio	1.4	10.2	27.6	50.8	38.0	43.7	53.1	52.2	52.1	61.0	58.7	54.8
Deposits	-23.6	2.6	17.9	15.6	9.2	17.4	20.6	21.3	13.1	19.4	22.4	42.1
Loan portfolio quality	-82.6	-56.2	-29.2	-2.1	-16.7	-2.7	-21.1	14.4	2.6	-11.3	-10.7	2.8
How, in your opinion, will the following ret	ail readiı	ngs char	nge at yo	ur bank	over the	e next 1	2 month	s?				
Loan portfolio	-39.2	-21.0	-14.5	13.2	35.3	42.8	57.8	51.4	49.2	64.6	39.2	61.6
Deposits	-17.4	16.2	21.7	41.2	43.8	51.0	47.9	49.6	43.2	57.1	37.4	44.7
Loan portfolio quality	-81.9	-41.7	-23.5	-10.5	-5.1	-5.4	-12.6	18.8	-14.1	-16.9	-20.1	-13.0
			II. Risk	assessi	nent							
How did the risks for your bank change wi	thin the	last quai	ter?									
Credit risk	95.2	79.7	68.4	17.8	16.7	17.2	11.7	16.7	9.1	15.4	26.1	17.4
Interest rate risk	70.7	33.5	37.4	14.6	4.1	-0.9	-2.6	-0.2	11.0	5.0	2.2	7.8
FX risk	55.9	49.1	22.7	3.7	-3.1	-0.8	28.9	9.6	23.8	22.7	11.1	18.9
Liquidity risk	15.3	1.9	-33.8	-9.4	-9.2	-1.5	-5.4	0.7	10.2	-2.0	0.6	-5.3
Operational risk	79.6	40.2	66.9	17.8	2.6	1.6	4.1	0.0	32.1	12.7	13.2	7.3
What changes do you expect in the risks for	or your k	ank ove	r the ne	xt quarte	er?							
Credit risk	74.6	57.6	53.6	21.7	23.4	17.6	20.6	12.9	24.1	31.1	27.3	23.7
Interest rate risk	52.3	43.6	37.0	27.9	2.5	16.0	-0.5	13.7	5.0	13.5	12.3	8.0
FX risk	44.9	39.4	41.1	7.8	2.7	34.1	31.4	3.2	21.8	27.0	24.5	10.2
Liquidity risk	35.9	8.2	14.1	5.0	0.5	2.0	0.6	-3.8	0.6	31.6	22.6	16.4
Operational risk	66.9	54.9	51.4	4.0	5.1	3.7	22.8	5.4	21.8	2.3	4.2	0.4

1	2	3	4	5	6	7	8	9	10	11	12	13
			III. Corp	oorate L	oans							
low did the standards for approval of corp	orate lo	an appli	cations	change	within th	e last q	uarter?					
Total	77.1	54.8	23.8	18.0	9.2	0.5	0.7	7.3	13.4	-16.9	-0.5	-0.2
Loans to SMEs	68.5	24.0	29.3	3.9	8.2	-2.0	-8.9	0.2	0.9	-14.2	-5.1	4.3
Loans to large enterprises	81.2	42.6	26.9	13.6	8.1	0.7	1.1	26.6	13.8	-6.0	0.6	-0.1
Short-term loans	76.0	29.3	18.0	11.9	1.9	2.1	1.7	6.2	8.9	-18.5	-0.7	-5.9
Long-term loans	77.4	72.6	48.9	29.9	8.2	0.7	-5.2	12.4	8.1	-6.6	4.8	4.3
Loans in domestic currency	71.5	35.8	22.6	17.5	3.2	2.9	0.3	6.2	4.1	-17.3	1.1	-4.7
Loans in foreign currency	74.7	61.3	42.6	20.6	7.9	1.0	3.4	13.7	23.1	-4.9	9.2	4.7
What was the impact of the factors listed be nuarter?	elow on	change	s in stan	dards fo	or appro	val of co	rporate	loan ap	plicatior	ns within	the last	
Bank's capitalization	30.1	22.1	20.3	13.2	9.9	8.8	8.7	14.5	16.5	-7.6	5.3	5.1
Bank's liquidity position	32.3	14.5	6.7	3.9	-1.7	-2.4	-3.8	-1.9	0.5	-3.8	-0.9	0.6
Competition with other banks	2.0	-2.4	-3.6	-18.3	8.0	-18.7	-21.8	-19.8	-2.8	-27.3	-15.6	-16
Competition with non-bank institutions	-1.6	0.0	0.0	-2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
•	79.2	56.0	45.2	20.7	-2.9	-13.3	-24.4	0.6	-5.0	2.4	5.9	8.9
Expectations of general economic activity Inflation expectations	74.1	41.4	34.8	9.9	2.3	-13.3	9.3	2.9	0.0	1.9	-4.1	0.2
'												
Exchange rate expectations  Expectations of development in an	80.0	53.0	32.3	11.5	2.8	5.7	11.8	9.1	17.5	2.2	13.2	6.7
industry or in an individual enterprise	82.1	69.6	46.6	23.2	-9.5	6.6	19.1	-3.5	2.3	-12.7	5.1	5.6
Collateral risk	76.5	65.1	28.3	35.2	4.8	3.4	-1.2	0.1	5.5	0.7	7.1	8.8
What changes do you expect in the standar	ds for a	pproval	of corpo	orate loa	ın applic	ations o	ver the	next qua	arter?			
Total	51.0	26.5	32.8	6.1	-18.7	-16.2	0.4	3.2	-3.2	-15.9	-8.1	-7.
Loans to SMEs	47.2	13.9	24.4	-2.7	-24.6	-18.4	-8.6	-20.0	-14.6	-17.1	-3.4	-13
Loans to large enterprises	50.3	34.9	37.5	14.0	-6.3	-9.2	2.2	20.7	-3.1	-15.8	-5.6	-1.
Short-term loans	46.5	16.9	28.4	1.6	-18.7	-15.8	0.0	-5.7	-5.9	-16.7	-5.6	-24
Long-term loans	51.6	36.2	40.4	12.8	7.5	-13.2	7.6	3.0	-11.1	-8.5	-1.6	-2.
Loans in domestic currency	46.7	21.7	20.6	0.9	-18.7	-15.8	0.0	-2.4	-3.4	-17.2	-6.6	-24
Loans in foreign currency	55.5	37.7	53.1	7.5	7.7	-2.6	13.4	8.4	17.1	-7.9	5.7	4.9
low did the approval rate of corporate loan	applica	ations cl	hange w	ithin the	past qu	arter?						
Total	-46.3	-40.2	-21.1	-10.4	8.6	5.8	10.6	-8.4	-10.0	18.3	17.3	0.3
Loans to SMEs	-32.7	-28.4	-18.3	-7.3	15.6	6.9	26.0	6.2	2.0	17.3	11.8	1.6
Loans to large enterprises	-49.8	-51.8	-21.2	-10.5	-5.1	5.7	10.5	-8.4	-10.1	16.1	21.9	0.6
Short-term loans	-46.0	-25.4	-13.0	-5.8	9.0	6.9	17.3	-4.8	-9.6	18.2	21.6	0.5
Long-term loans	-62.0	-54.0	-46.0	-22.1	3.7	0.0	5.5	-9.6	-9.4	10.7	8.5	-0.
Loans in domestic currency	-46.6	-37.9	-17.7	-5.8	14.5	0.5	16.3	-4.7	-3.8	20.0	17.3	-0.
Loans in foreign currency	-62.2	-50.0	-38.3	-19.3	-6.7	5.4	7.1	-10.0	-10.2	4.7	4.0	1.2
low did price and non-price terms of corpo								10.0	10.2		1.0	
Total	rato ioa	ino onai	.go w	ii iiio po	or quare	O						
Interest rates (increase – stricter	70.4	00.0	00.0	00.4	447	04.7	40.4		04.4	04.0	04.0	07
conditions)	72.4	80.0	39.9	39.1	14.7	-31.7	-42.1	-38.4	-64.1	-31.8	-31.0	27.
Changes in non-interest payments	27.0	16.9	6.4	16.1	-1.3	-5.0	-1.5	-13.0	-12.9	-0.5	-16.4	0.0
Loan or facility amount	52.1	46.0	34.8	24.7	7.5	1.7	1.7	8.0	8.6	-15.8	-16.5	-1.
Collateral eligibility requirements	47.6	41.7	22.4	18.1	10.4	-1.9	-5.1	-0.3	-1.8	-2.2	-0.7	-5.
Restrictions imposed by the loan	35.1	26.6	23.4	11.7	17.3	0.3	0.2	12.9	0.0	-0.2	-3.3	-5.
agreement on the borrower			22.0	0.0	0.0							0.0
Loan maturity	63.5	43.3	22.8	0.9	8.3	5.7	-1.1	0.0	-4.4	-1.8	-1.5	0.2
Small- and medium-sized enterprises (SM Interest rates (increase – stricter	ES)											
conditions)	75.4	74.9	36.0	39.5	14.7	-35.7	-38.2	-43.1	-46.0	-31.5	-28.9	26.
Changes in non-interest payments	16.7	15.8	6.5	16.6	-1.3	-5.0	-6.0	-13.0	-13.0	-0.5	-16.5	0.0
Loan or facility amount	49.4	35.7	29.8	15.5	-5.8	4.1	-18.2	-4.1	-7.2	-10.7	0.4	-0.
Collateral eligibility requirements	37.2	28.6	16.1	13.8	10.5	-2.2	-1.7	-0.6	-3.1	-8.4	-0.7	-5.
Restrictions imposed by the loan agreement on the borrower	24.6	25.9	21.5	7.3	17.4	0.3	0.2	12.9	0.0	-0.2	-7.8	-6.
Loan maturity	53.6	33.6	9.5	0.9	-5.1	3.9	0.3	0.0	-10.0	-0.5	-2.0	0.2
Large enterprises												
Interest rates (increase – stricter conditions)	72.4	80.0	39.5	43.4	2.5	-27.5	-42.4	-38.3	-63.3	-31.4	-31.0	23.
Changes in non-interest payments	27.0	16.9	6.7	13.7	-1.3	-5.0	-1.5	0.2	-13.1	-0.5	-4.2	0.0
Loan or facility amount	52.1	58.5	21.5	24.7	8.0	1.7	6.5	10.2	8.7	-16.4	-12.1	-1.
Collateral eligibility requirements	47.6	41.7	21.2	30.7	10.4	-1.9	8.4	13.0	11.3	0.1	-1.3	6.9

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1	2	3	4	5	6	7	8	9	10	11	12	13
Restrictions imposed by the loan agreement on the borrower	35.1	26.6	22.2	11.7	17.3	0.3	0.3	12.9	0.0	-0.5	8.7	17.8
Loan maturity	63.5	43.2	21.7	1.0	8.4	4.9	-1.0	0.0	-3.1	0.5	-1.5	-0.4
How the corporate sector's demand change	d withi	n the las	t quarte	r, disreg	arding t	he seas	onal cha	nges?				
Total	8.2	9.5	17.5	3.0	6.7	19.4	12.9	6.3	3.7	24.7	24.1	6.6
Loans to SMEs	13.6	-5.3	18.6	-0.3	22.0	32.4	22.6	19.6	18.0	30.9	8.9	9.2
Loans to large enterprises	8.1	9.1	5.4	-11.9	4.8	16.6	28.6	5.1	-1.5	24.2	29.7	6.6
Short-term loans	16.6	19.2	23.5	1.8	1.1	17.0	17.1	11.6	4.0	10.2	-1.2	7.8
Long-term loans	-42.9	-28.3	-30.6	-6.8	3.7	13.4	11.8	19.8	-5.2	24.3	18.3	3.5
Loans in domestic currency	20.2	21.7	23.5	0.7	6.7	18.7	17.9	11.8	5.0	24.7	11.0	11.3
Loans in foreign currency	-48.2	-24.7	-46.1	-4.5	0.3	-1.6	24.3	1.2	-5.3	9.5	2.3	-2.5
What was the impact of the factors listed be	low on	changes	s in corp	orate d	emand f	or loans	within t	he last q	uarter?			
Interest rates	-46.2	-45.5	-27.8	-36.7	-10.7	17.3	31.4	4.8	23.4	14.6	23.2	-7.7
Capital investment needs	-17.4	-25.8	-11.3	12.5	21.4	14.6	12.5	8.7	24.3	48.7	38.3	19.4
Working capital needs	31.6	58.1	39.5	35.5	33.4	31.2	20.3	14.7	13.7	35.2	12.6	13.2
Debt restructuring	18.6	19.8	32.1	5.1	11.6	4.7	12.7	10.0	5.4	6.7	4.9	0.1
Internal financing	12.2	10.5	10.6	2.4	-3.0	-6.8	2.0	-8.4	-10.9	-1.7	2.6	-2.2
Loans from other banks	13.4	-4.5	2.2	-7.4	-10.7	-17.9	-3.6	-13.5	-22.9	-17.0	-29.0	-7.3
Assets sale	6.2	0.0	-1.6	0.0	1.3	1.4	0.0	0.0	0.0	0.0	-0.1	0.0
How will the corporate demand for loans ch	ange o	ver the n	ext qua	rter, dis	regardin	g the se	asonal o	hanges	, in your	opinion	?	
Total	7.3	30.6	32.5	20.7	34.7	32.6	19.6	34.1	41.7	40.8	24.2	35.2
Loans to SMEs	15.5	34.3	31.5	35.6	31.2	36.7	23.3	35.7	38.3	45.7	14.4	41.7
Loans to large enterprises	8.3	30.0	8.1	19.5	21.5	32.9	30.9	29.1	37.3	26.7	22.6	22.7
Short-term loans	10.4	31.0	32.1	33.3	19.9	39.0	18.8	32.5	38.4	18.8	3.7	24.5
Long-term loans	5.2	-21.9	-0.3	6.9	19.5	8.4	5.9	25.8	37.6	36.8	26.2	16.1
Loans in domestic currency	8.8	30.5	30.0	25.1	33.1	36.2	21.3	34.5	40.0	41.2	22.9	31.4
Loans in foreign currency	4.0	-28.8	-20.6	13.3	10.2	11.2	6.9	13.3	8.8	5.2	5.5	8.2
How do you assess corporates' leverage in												
Total	13.2	9.1	4.3	7.8	1.5	0.5	-0.2	-0.4	-1.3	1.0	-0.1	-2.3
SMEs	9.3	5.3	1.4	7.6	3.9	3.3	-2.4	-1.1	-1.2	-1.8	-2.8	-0.9
Large enterprises	15.6	13.7	9.1	12.2	6.1	5.2	-0.2	-1.6	-1.0	2.7	0.3	-2.0
			. Loans									
How did the standards for approval of retail				_				10.1	40.0	110	7.0	0.0
Mortgages	74.4 73.2	61.0 28.2	42.5	-4.3	-23.5 -29.1	-29.2	2.2	13.1	-43.8	-14.6	-7.2	-8.0
Consumer loans			29.0	-24.8		-33.6	-26.3	-5.1	-36.1	-21.6	-14.1	-21.2
What was the impact of the factors listed be	low on	changes	s in stan	dards fo	or appro	val of re	tail Ioan	applica	tions wit	hin the	last qua	rter?
Cost of funding and balance sheet restrictions	20.3	15.2	12.5	-1.2	-1.2	0.4	-4.4	-7.1	-3.5	0.0	-0.2	0.3
Competition with other banks	7.5	-1.8	2.1	-22.5	-19.5	-2.1	-26.1	-8.2	-29.0	-19.2	-10.3	-40.7
Competition with non-bank institutions	7.5	0.0	3.3	-1.9	-2.0	-2.4	-0.2	-6.1	-5.0	-9.1	-9.3	-12.9
Expectations of general economic activity	61.1	38.1	14.8	-17.7	-3.5	-19.6	-21.0	9.3	13.8	1.0	8.0	17.1
Inflation expectations	53.9	35.4	6.4	-19.8	-1.2	-1.0	-3.4	-1.1	7.9	4.8	5.1	0.4
Exchange rate expectations	40.2	43.9	12.3	0.4	-1.2	0.3	1.3	4.7	9.1	5.0	4.8	0.2
Real estate market expectations	43.1	37.5	12.6	5.1	0.3	-4.0	-4.2	-9.0	4.2	-5.4	-5.4	-5.0
Borrowers' solvency expectations	85.9	60.0	18.7	-15.5	-20.5	-20.1	-33.5	-8.1	-25.8	-9.2	4.3	-10.7
What changes do you expect in the standard	ds for a	approval	of retail	loan ap	plicatio	ns over t	he next	quarter?	?			
				4.0	-21.3	1.9	40.7	-45.8	-38.1	23.9	27.2	-5.7
Mortgages	67.3	57.9	-22.5	4.6	-21.3	1.9	-10.7					
Mortgages Consumer loans	67.3 62.4	57.9 31.5	-22.5 8.2	-22.8	-31.8	-34.3	-10.7 -27.7	-19.9	-33.5	-7.0	-7.2	-7.2
	62.4	31.5	8.2	-22.8	-31.8	-34.3			-33.5	-7.0	-7.2	-7.2
Consumer loans	62.4	31.5	8.2	-22.8	-31.8	-34.3			-33.5 53.0	-7.0 -13.3	-7.2 -20.1	-7.2 7.8
Consumer loans  How did the rate of approval of retail loan ap	62.4 oplicati	31.5 ons char	8.2 nge with	-22.8 in the p	-31.8 ast quar	-34.3 ter?	-27.7	-19.9				
Consumer loans  How did the rate of approval of retail loan ap  Mortgages  Consumer loans  How did price and non-price terms of retail l	62.4 oplicati -76.7 -81.9	31.5 <b>ons char</b> -61.2 -49.2	8.2 nge with 16.8 -18.1	-22.8 in the p 5.8 13.8	-31.8 ast quar 30.1 23.8	-34.3 rter? 9.0	-27.7 43.1	-19.9 17.1	53.0	-13.3	-20.1	7.8
Consumer loans  How did the rate of approval of retail loan ap  Mortgages  Consumer loans  How did price and non-price terms of retail I  Mortgages	62.4 oplicati -76.7 -81.9 oans c	31.5 ons char -61.2 -49.2 hange w	8.2 nge with 16.8 -18.1 ithin the	-22.8 in the p 5.8 13.8 past qu	-31.8  ast quar  30.1  23.8  uarter?	-34.3 rter? 9.0 37.1	-27.7 43.1 39.9	-19.9 17.1 -4.4	53.0 32.0	-13.3 10.5	-20.1 5.7	7.8 11.1
Consumer loans  How did the rate of approval of retail loan ap     Mortgages     Consumer loans  How did price and non-price terms of retail I     Mortgages     Interest rates on loans	62.4 oplicati -76.7 -81.9 oans c	31.5 ons char -61.2 -49.2 hange w	8.2 nge with 16.8 -18.1 ithin the	-22.8 in the p 5.8 13.8 past qu 2.0	-31.8  ast quar  30.1  23.8  uarter?	-34.3 rter? 9.0 37.1	-27.7 43.1 39.9	-19.9 17.1 -4.4	53.0 32.0	-13.3 10.5	-20.1 5.7	7.8 11.1
Consumer loans  How did the rate of approval of retail loan ap     Mortgages     Consumer loans  How did price and non-price terms of retail I     Mortgages     Interest rates on loans     Collateral eligibility requirements	62.4 oplicati -76.7 -81.9 oans c	31.5 ons char -61.2 -49.2 change w 60.0 54.3	8.2 nge with 16.8 -18.1 ithin the 2.6 7.6	-22.8 in the p 5.8 13.8 past qu 2.0 1.7	-31.8  ast quar 30.1 23.8  uarter?  -6.2 6.7	-34.3 rter? 9.0 37.1	-27.7 43.1 39.9 -14.3 0.1	-19.9 17.1 -4.4 -0.7 -6.9	53.0 32.0 -1.7 -16.3	-13.3 10.5 -11.5 -7.6	-20.1 5.7 -6.5 -5.6	7.8 11.1 -8.0 0.4
Consumer loans  How did the rate of approval of retail loan ap     Mortgages     Consumer loans  How did price and non-price terms of retail I     Mortgages     Interest rates on loans	62.4 oplicati -76.7 -81.9 oans c	31.5 ons char -61.2 -49.2 hange w	8.2 nge with 16.8 -18.1 ithin the	-22.8 in the p 5.8 13.8 past qu 2.0	-31.8  ast quar  30.1  23.8  uarter?	-34.3 rter? 9.0 37.1	-27.7 43.1 39.9	-19.9 17.1 -4.4	53.0 32.0	-13.3 10.5	-20.1 5.7	7.8 11.1

1	2	3	4	5	6	7	8	9	10	11	12	13
Consumer loans									10	- ''	12	- 10
Interest rates on loans	-29.9	12.5	25.5	0.3	-6.1	-5.0	-7.2	-6.7	-5.3	-9.9	-6.4	-5.1
Collateral eligibility requirements	5.9	0.7	4.4	4.1	8.3	0.0	0.0	-4.7	-1.4	0.4	0.2	0.0
Loan maturity	-20.0	12.9	-6.0	-8.9	-1.6	-1.3	-0.3	-1.3	-1.0	-0.9	0.0	-4.6
Changes in non-interest payments	-36.9	2.8	1.1	-4.2	-1.3	0.0	-1.6	-0.2	-5.0	-2.3	0.8	16.8
Loan amount	39.7	34.1	-7.6	-16.3	-13.9	-11.8	-16.2	-5.9	-17.9	-17.3	-10.6	-17.7
How did households' demand for loans ch	ange in t	he nast	quarter	(not sea	sonally	adiusted	4)3					
Mortgages	-72.9	-63.5	16.4	21.8	30.5	40.4	-13.6	43.0	25.3	11.3	-14.1	44.7
Consumer loans	-16.2	-51.0	-1.7	-14.9	15.4	30.6	1.6	26.2	31.4	15.2	12.8	12.1
What was the impact of the factors listed below on changes in households' demand for loans in the past quarter?												
Mortgages												
Interest rates	-11.8	-58.9	46.8	-0.5	6.2	0.0	14.3	8.0	16.2	17.4	6.5	7.5
Real estate market outlook	-70.7	-57.4	-8.1	-4.2	5.2	35.9	33.1	40.5	28.7	42.7	12.4	16.6
Consumer confidence	-71.0	-58.2	-15.5	6.9	0.9	31.1	8.5	15.9	36.7	29.2	0.8	9.8
Households' savings	-67.5	-11.6	-10.9	8.8	1.8	2.5	2.3	2.1	2.8	0.3	1.0	2.4
Loans from other banks	-0.6	-5.1	11.3	0.0	0.0	-8.1	0.0	19.0	-8.3	-8.3	-6.5	-8.4
Consumer loans												
Interest rates	4.1	-12.1	-9.3	0.4	6.2	2.3	7.2	9.9	2.1	11.2	4.6	4.1
Consumer confidence	-58.5	-42.3	-3.3	8.0	-4.5	11.4	23.5	17.5	-0.3	7.0	23.6	10.4
Spending on durable goods	-41.8	-46.0	-31.8	26.8	7.7	25.8	0.5	2.1	21.8	15.8	15.7	9.5
Purchases of foreign currency	11.6	-1.9	-2.2	5.4	15.3	18.2	4.4	6.5	-5.1	6.0	-4.8	-5.0
Households' savings	-2.8	-10.2	3.7	26.9	-8.3	-1.3	1.1	1.4	18.8	-0.6	-9.2	-2.3
Loans from other banks	1.4	-0.2	-9.5	-4.2	-6.8	-4.6	-7.5	4.1	5.3	-5.1	-6.7	-0.7
How will households' demand for loans ch	ange ov	er the ne	ext quart	er (not s	easona	lly adjus	ted), in	your op	nion?			
Mortgages	-31.2	-49.8	26.1	35.8	43.4	34.0	-15.3	-2.7	21.0	19.1	-26.7	34.2
Consumer loans	30.3	-6.2	-5.3	23.7	42.7	28.1	4.0	28.5	44.1	39.6	-0.1	38.6
How do you assess debt burden on house	holds in	the past	quarter	?								
Total	-8.9	11.9	-17.4	0.7	-7.5	-12.7	-30.7	-28.2	-49.7	-25.1	-34.1	-24.8